Batna 1 University		
First Term Make up Exam		
Full name:		
Group:		
Manle:		



2023/2024 Time:1h30min

## Questions

- Say whether the following statements are true or false

1/ Retention involves keeping and motivating employees to stay with the organization.	
2/ Service marketing is the process of promoting and selling immaterial good to a specific group of people.	
3/ HR Management is the process of engaging, training, compensating people, developing policies, and strategies to hold them.	
4/ Working external factors that may affect the organization might include: Globalization and offshoring health-care costs and employment law changes	
5/ Green product is characterized as biodegradable, readily recycled and does not contain chlorofluorocarbons.	
6/ Sustainability seeks to not prevent the depletion of natural or physical resources, so that they will remain available for the long term.	
7/ Development of Workplace Policies means not to ensure fairness and continuity within the organization.	
8/ Customer retention means ignore clients' needs and preferences.	
9/ E-billing refers to the use of paper and digital document management.	
10/ A flowchart is a helpless tool for shortening information when the text is organized hierarchically or sequentially	

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